

# EasySign-

## Digital Signature Solution for SAP



**ORANE CONSULTING**

INDIA | PORTUGAL | KENYA | CANADA

# Digital Signature Solution for SAP by EasySign

## Why Digital Signature?

*With the growth in the global economy the volume of transactions is growing tremendously. Organizations are getting limited by the speed of how fast you can execute on these transactions and send them across on the next approver or recipient. Paper based processes typically inhibit the Digital Transformation of processes by slowing down the speed of transaction management. What is needed is an automated system to not only help you sign thousands of documents with ease but also enables digital workflows to have your business moving reliably and securely.*

## Automate your processes with EasySign

On the surface, gaining approvals and moving documents seamlessly between departments, suppliers, and customers seem like simple tasks. But paper-based systems create the need for physical signatures, which leads to inefficiency.

People end up spending too much time chasing people and mailing supplier contracts, statements of work, amendments, confidentiality agreements, and other documents rather than focusing on what makes procurement valuable: driving cost savings and mitigating supply chain risks.

With the Orane Easy Sign application, you can bring speed of execution, flexibility, and security to the process while cutting costs.

## Solution

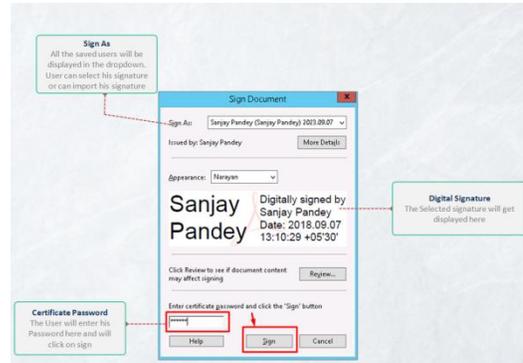
Easy Sign provides SAP users the ability to preview, digitally sign and automatically distribute signed copies.

### 1. Bulk Document Processing, Digital Signing and Printing Automation

The SAP user is displayed the list of documents requiring approval before printing or distribution. Multiple documents can be selected and approved at once using a local individual PFX or USB smart card(\*). A personalized wet ink signature can be applied as well. A streamlined approval workflow eases Supply Chain processes, and ensures compliance with

## 2. Flexible and Individual Digital Signatures

More flexible than HSM Hardware Security Module and as effective. SAP Users may come and go in the digital signature process, documents workflow and routing does not require changes in SAP. Finally the digitally signed PDF is stored in SAP, whether on a content server or DMS, for audit and legal compliance and achieve traceability and governance.



## 3. Document Approval Accountability Enforcement

SAP Users are provided with a user-friendly interface and using the solution is very intuitive and straightforward. No hidden automation approval replacing an individual SAP User Decision.

117.247.238.172:3390 - Remote Desktop Connection

List Edit Goto Settings System Help

Sales Invoice Digital Signature Adapter

Select All Deselect All Approve Print Invoice Download Invoice Generate & EMAIL

Selection	Invoice Number	Invoice Date	BIT	CoCode	SOrg.	Customer Name 1	Customer Email Id	Created on	Curr.	Net Value	Apprv Flag	Email Flag	Dwnd Flag	Print Flag	Print No.
<input type="checkbox"/>	0090039225	26.01.2013	F2	2500	2500	2502 Miller & Son Trading Ltd.	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	82,800,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039226	26.01.2013	F2	2500	2500	2503 Norwegian Import & Export Grou	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	96,000,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039227	26.01.2013	F2	2500	2500	2503 Norwegian Import & Export Grou	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	78,200,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039228	26.01.2013	F2	2500	2500	2503 Norwegian Import & Export Grou	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	117,300,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039229	26.01.2013	F2	1000	1000	1032 Institut fuer Umweltforschung	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	30,371,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039230	26.01.2013	F2	1000	1000	1032 Institut fuer Umweltforschung	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	23,263,80	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039231	26.01.2013	F2	1000	1000	1032 Institut fuer Umweltforschung	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	40,984,80	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039232	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	30,371,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039233	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	19,940,40	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039234	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	34,154,00	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039235	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	33,408,10	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039236	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	23,263,80	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<input type="checkbox"/>	0090039237	31.01.2013	F2	1000	1000	1050 Becker AG	Shivani.narang@oraneconsulting.com	26.01.2013	EUR	30,738,60	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

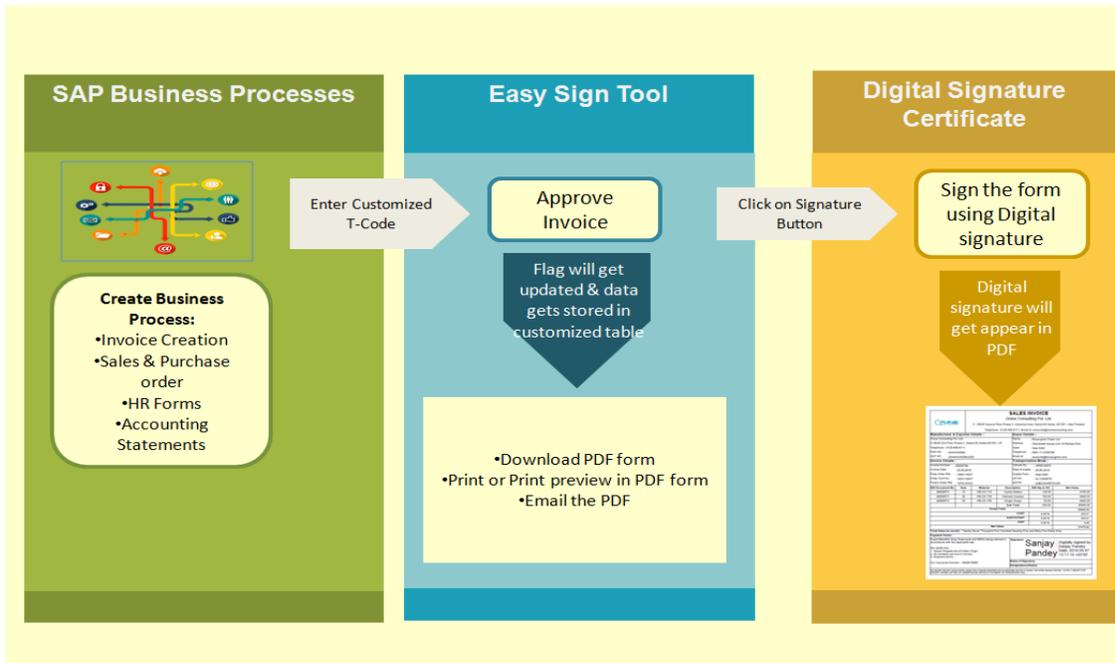
## 4. Security Compliance

Provide S AP Users a secured and user-friendly solution irrespective whether digital signature comes from a central PFX file or a laptop USB dongle key.



# Process Flow

## Digital Signature Process Flow in SAP



SALES INVOICE					
Orane Consulting Pvt. Ltd.					
C - 56/A5 Second Floor Phase II, Industrial Area, Sector-62 Noida -201301, Uttar Pradesh					
Telephone - 0120-488-8111, Email Id: accounts@oraneconsulting.com					
<b>Manufacturer &amp; Exporter Details :</b>			<b>Buyer Details :</b>		
Orane Consulting Pvt. Ltd.			Name : Mcoaghan Paper Ltd.		
C-56/A5 2nd Floor Phase II, Sector-62 Noida-201301, UP			Address : Ghenshsk House,Unit 10 Richew Park		
Telephone - 0120-488-8111			State : New Delhi		
PAN NO : AAACA3296J			Telephone : 0091-11-2356789		
GST NO : 23AAACA3296J2ZD			Email Id : accounts@mcoaghan.com		
<b>Invoice Details :</b>			<b>Transportation Mode :</b>		
Invoice Number : 90005786			Vehicle No. : HR55U6878		
Invoice Date : 20.08.2018			Date of supply : 20.08.2018		
Party Order Ref : 1898110027			Supply From : New Delhi		
Order Conf No. : 1823110027			LR NO. : AL1234567D		
Party's Order Ref : 1879122323			GSTIN : 24BCDA4567D3SD		
Bill Document No.	Item	Material	Description	Bill Qty in KG	Net Value
90000673	10	HM-CK-710	Vanilla Wafers	100.00	8150.00
90000673	20	HM-CK-730	Oatmeal Cookies	100.00	9440.00
90000673	30	HM-CK-740	Ginger Snaps	50.00	9400.00
Sub Total				250.00	26990.00
Grand Total					26990.00
				CGST	9.00 %
				SGST/UTGST	9.00 %
				IGST	0.00 %
				Net Value	27475.82
Total Value (in words) : Twenty Seven Thousand Four Hundred Seventy Five and Fifty Five Paise Only.					
<b>Payment Terms :</b>					
Export Benefits (Duty Draw back and MEIS) being claimed in accordance with the applicable law.					
We certify that:			Signature		
1. Goods Shipped are of Indian Origin.			Name of Signatory		
2. All Contents are true & Correct.					
3. Shipment terms :					
Our Insurance Number : 0840016890			Designations/Status		

SALES INVOICE BEFORE DIGITAL SIGNATURE

SALES INVOICE					
Orane Consulting Pvt. Ltd.					
C - 56/A5 Second Floor Phase II, Industrial Area, Sector-62 Noida -201301, Uttar Pradesh					
Telephone - 0120-488-8111, Email Id: accounts@oraneconsulting.com					
<b>Manufacturer &amp; Exporter Details :</b>			<b>Buyer Details :</b>		
Orane Consulting Pvt. Ltd.			Name : Mcoaghan Paper Ltd.		
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PAN NO : AAACA3296J			Telephone : 0091-11-2356789		
GST NO : 23AAACA3296J2ZD			Email Id : accounts@mcoaghan.com		
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Invoice Number : 90005786			Vehicle No. : HR55U6878		
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90000673	10	HM-CK-710	Vanilla Wafers	100.00	8150.00
90000673	20	HM-CK-730	Oatmeal Cookies	100.00	9440.00
90000673	30	HM-CK-740	Ginger Snaps	50.00	9400.00
Sub Total				250.00	26990.00
Grand Total					26990.00
				CGST	9.00 %
				SGST/UTGST	9.00 %
				IGST	0.00 %
				Net Value	27475.82
Total Value (in words) : Twenty Seven Thousand Four Hundred Seventy Five and Fifty Five Paise Only.					
<b>Payment Terms :</b>					
Export Benefits (Duty Draw back and MEIS) being claimed in accordance with the applicable law.					
We certify that:			Digitally signed by Sanjay Pandey		
1. Goods Shipped are of Indian Origin.			Date: 2018.09.07		
2. All Contents are true & Correct.			13:11:19 +05'30'		
3. Shipment terms :			Name of Signatory		
Our Insurance Number : 0840016890			Designations/Status		
We declare that this invoice shows actual price of goods described and all particulars are true & correct. We undertake that this invoice is valid for EXPORT UNDER LETTER OF UNDERTAKING WITHOUT PAYMENT OF INTEGRATED TAX.					

SALES INVOICE AFTER DIGITAL SIGNATURE

## Benefits

### 1. Simplify processes

Let EasySign simplify your processes from purchase orders, master service agreements to offer letters and Form-16 and requests for proposals with preset routing and approval workflows that accelerate the speed of business.

### 2. Reduce costs

Dispense with the need to get information and signatures through printing, faxing, scanning, delivering and chasing down documents.

### 3. Execute documents more quickly

Get documents routed, signed, and returned online in minutes – anytime, anywhere, on any device.

### 4. Reduce risk and increase compliance

Use the software's complete, legally binding audit trail to comply with internal policies, signing-levels requirements and authority, and document retention policies.

### 5. Improve visibility and remove Bottlenecks

See exactly where each document is in the process, who still has to sign, and by when.

### 6. Verifiable, Tamper Evident and Time Stamped

Every signature is unique, documentable, encrypted and tamper-evident. Time stamped signatures with public key help us validate the authenticity of the sign and prevents duplication of purchase orders and other documents.

### 7. SAP Interactive Forms by Adobe

PDF-based print forms are part of the SAP Interactive Forms by Adobe solution and are used for printing in SAP systems. Customize form templates and reduce complexity.

## Application Areas

1. Purchase Orders
2. Customer Invoices
3. Contracts
4. Delivery Challans
5. Quality Inspection Reports
6. Form-16/Salary slips
7. Offer Letters and many more .....

## ORANE CONSULTING

Since its inception in 2009, Orane Consulting Pvt. Ltd. emerged as a vibrant information technology service and solution provider across the globe. We believe in transforming ideas into experience through leading edge technology expertise and business domain knowledge. The company offers solutions and services that span the range of Reporting & Analysis, Enterprise Application and User Experience.

Orane consists of 500+ consultants. Our services include SAP implementation, SAP support and enhancements, industry specific solutions and application development and maintenance. Our average experience bandwidth is 5+ years for SAP Consultants. 90% of Orane's clients decide to work with us again. Orane's global presence is ever-growing with offices in India, Portugal, Canada and Kenya.

With its pioneering and entrepreneurial spirit, Orane has spawned several industries of national importance in India and throughout the world: Manufacturing, FMCG and Airlines. Our rigorous methodology ensures that every one of our 50+ clients are satisfied and are reaping the benefits of partnering up with Orane. Orane is building a world class complaint management and onboarding solution.

## Contact Us

Orane Consulting Pvt. Ltd.  
C 56/A5, Second Floor,  
Shree Manglam College Building,  
C Block, Phase 2, Industrial Area,  
Sector 62, Noida,  
Uttar Pradesh 201301